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Cape Cod, Massachusetts

Cape Cod, MA — March 12, 2026 — Erin Terkelsen, a real estate professional with Homes of Cape Cod, has announced the launch of a new concierge service serving luxury property seekers across the Cape Cod region. This initiative focuses on delivering personalized guidance throughout the property search process to provide high-net-worth buyers with enhanced access to curated listings, market insight, and tailored purchasing support. The service is designed to help clients navigate Cape Cod's highly localized property landscape, where coastal regulations, community character, and seasonal market shifts can significantly influence purchasing decisions.

As the lead for this initiative, [Erin Terkelsen](#) utilizes an extensive background spanning more than two decades in professional kitchens alongside experience in local environmental and wetland regulations gained through her service on the Conservation Commission to address the growing demand for informed property guidance. This approach incorporates detailed market analysis alongside regulatory awareness and local property insight to help clients make well-informed real estate decisions.

The announcement aligns with the core mission of [Homes of Cape Cod](#), which serves as a resource for home buyers and sellers throughout the Cape Cod region. The organization is recognized for utilizing data-driven market analysis and localized property research to improve decision-making for clients navigating the Cape Cod real estate market. The firm's data-driven approach allows clients to better understand pricing patterns, neighborhood characteristics, and long-term value considerations. This

insight helps clients evaluate properties more strategically while considering factors such as coastal zoning, environmental regulations, and evolving market demand.

Operating under the established standards of the [Cape Cod and Islands Association of Realtors](#), this initiative follows the professional ethics and regulatory guidelines required within the real estate industry. This affiliation provides clients with the confidence of recognized professional standards while still benefiting from specialized local expertise. Professional standards within the association further reinforce transparency in property transactions while supporting responsible development of Cape Cod's unique coastal environment.

"There is a growing demand for a dedicated concierge service for luxury property seekers in the Cape Cod area," said Erin Terkelsen. "This rollout is designed to give buyers the clarity, local insight, and personal guidance they need to confidently navigate the Cape Cod real estate market."

The new services are available immediately across the Upper and Outer Cape regions. Interested parties can access Homes of Cape Cod or schedule a consultation via the official website.

About Homes of Cape Cod

Homes of Cape Cod is a real estate firm based in Cape Cod, Massachusetts, specializing in property representation and market guidance for buyers and sellers across the region. Led by Erin Terkelsen, the organization emphasizes local expertise and informed decision-making to support the Cape Cod community through results-driven real estate services. The firm focuses on providing clients with reliable market insight and personalized property guidance tailored to the unique coastal communities that define the region.

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